

McGladrey & Pullen

Certified Public Accountants

The University of North Carolina at Greensboro Human Environmental Sciences Foundation, Incorporated (A Component Unit of The University of North Carolina at Greensboro)

Financial Report
06.30.2010

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Independent Auditor's Report

To the Board of Directors
The University of North Carolina at Greensboro
Human Environmental Sciences Foundation, Incorporated
Greensboro, North Carolina

We have audited the accompanying statements of net assets of The University of North Carolina at Greensboro Human Environmental Sciences Foundation, Incorporated (the "Foundation"), a component unit of The University of North Carolina at Greensboro, as of June 30, 2010 and 2009, and the related statements of revenues, expenses and changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation, as of June 30, 2010 and 2009, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated August 24, 2010 on our consideration of the Foundation's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Audit Standards* and should be considered in assessing the results of our audit.

The management's discussion and analysis on pages 2 through 4 is not a required part of the basic financial statements but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

McGladrey & Pullen, LLP

Greensboro, North Carolina
August 24, 2010

The University of North Carolina at Greensboro
Human Environmental Sciences Foundation, Incorporated

Management's Discussion and Analysis (Unaudited)
Year Ended June 30, 2010

Introduction

The University of North Carolina at Greensboro Human Environmental Sciences Foundation, Incorporated (the "Foundation") provides the following management discussion and analysis ("MD&A") as an overview of the financial activities for the fiscal year ended June 30, 2010. This discussion, along with the following financial statements and related footnote disclosures, have been prepared by management and comprise the Foundation's complete financial report. The financial statements, footnotes and this discussion are the responsibility of management.

The purpose of the MD&A is to identify significant transactions that have financial impact and to highlight favorable and unfavorable trends. However, this discussion and analysis should be read in conjunction with, and is qualified in its entirety by, the related financial statements and footnotes.

Using the Financial Report

The Foundation's financial report includes three financial statements: the statements of net assets; the statements of revenues, expenses and changes in net assets; and the statements of cash flows. The Foundation is blended in the University of North Carolina at Greensboro financial report and therefore is prepared in accordance with Governmental Accounting Standards Board ("GASB") principles.

Statement of Net Assets

The statement of net assets is a "point of time" financial statement that presents the assets, liabilities, and net assets of the Foundation. The purpose of this financial statement is to present to the readers of the Foundation's financial report a fiscal snapshot as of the end of the fiscal year (i.e., June 30th).

From the data presented, readers of this statement are able to determine the assets available to continue the operations of the Foundation. The statement of net assets also provides a picture of the net assets (assets minus liabilities) and their availability for expenditure by the Foundation. Net assets are divided into two major categories: unrestricted net assets; and restricted net assets, which are reflected in two subcategories – expendable and nonexpendable. These two categories of net assets are discussed further in the footnotes to the financial statements.

	2010	2009	2008
Assets	<u>\$ 6,782,972</u>	<u>\$ 6,190,641</u>	<u>\$ 7,934,994</u>
Liabilities	<u>171</u>	<u>-</u>	<u>-</u>
Net Assets			
Restricted:			
Nonexpendable	3,695,157	3,566,894	3,487,866
Expendable	1,840,751	1,477,544	2,945,597
Unrestricted	1,246,893	1,146,203	1,501,531
	<u>\$ 6,782,801</u>	<u>\$ 6,190,641</u>	<u>\$ 7,934,994</u>

**The University of North Carolina at Greensboro
Human Environmental Sciences Foundation, Incorporated**

**Management's Discussion and Analysis (Unaudited)
Year Ended June 30, 2010**

Statement of Net Assets (Continued)

Total net assets of the Foundation increased by approximately \$592,000 and \$69,500 for the years ended June 30, 2010 and 2008, respectively, and decreased by approximately \$1,744,000 for the year ended June 30, 2009. The decrease in net assets in 2009 is a result of losses in endowment investments while the increases in 2010 and 2008 are attributable primarily to investment performance and new gifts to the Foundation, respectively.

The Foundation invests in the University of North Carolina at Greensboro Investment Fund. At June 30, 2010, the Foundation owned 3.9 percent of the pooled investments totaling approximately \$171 million. The University Investment Fund pool assets are diversified with 77.4% equities (of which 42.7% are in hedge fund and alternative investments), 21.9% bonds, and 0.7% in cash. The Fund returned 10.8% for the fiscal year, underperforming the 13.7% return of a passive benchmark consisting of 80% S&P 500 Index plus 20% Barclays Capital Aggregate Bond Index, outperforming the 10.3% return of a passive benchmark consisting of 80% MSCI World Index plus 20% Barclays Capital Aggregate Bond and underperforming the 11.7% return of a custom benchmark based on the Investment Fund's target asset allocation.

Statement of Revenues, Expenses and Changes in Net Assets

Changes in total net assets as presented on the statement of net assets are based on the activity presented in the statement of revenues, expenses, and changes in net assets. The purpose of the statement is to present the revenues earned by the Foundation, both operating and nonoperating, and the expenses incurred by the Foundation, operating and nonoperating, and any other revenues, expenses, gains and losses earned or incurred by the Foundation.

Nonoperating revenues are revenues earned for which goods and services are not provided. Nonoperating expenses are expenses not directly related to the normal operations of the Foundation (e.g., investment expenses). Additions to the principal of permanent endowments are reported separately after nonoperating revenues and expenses.

	2010	2009	2008
Operating expenses	\$ (9,240)	\$ (22,497)	\$ (46,088)
Nonoperating revenues (expenses)	656,808	(1,535,844)	(77,531)
Additions to permanent endowments	128,507	90,205	462,059
Transfers to the University	(183,915)	(276,217)	(268,862)
Increase (decrease) in net assets	592,160	(1,744,353)	69,578
Beginning, net assets	6,190,641	7,934,994	7,865,416
Ending, net assets	\$ 6,782,801	\$ 6,190,641	\$ 7,934,994

The statement of revenues, expenses, and changes in net assets reflect an increase in net assets at the end of years 2010 and 2008 while endowment investment losses caused a decrease in net assets in 2009. The largest revenue line item during 2010 was investment income while gifts were the largest revenue during 2009 and 2008. Transfers to the University for scholarships, professorships, and departmental spending remained consistent through 2009; however, unfavorable market fluctuations resulted in less transfers in 2010.

The University of North Carolina at Greensboro
Human Environmental Sciences Foundation, Incorporated

Management's Discussion and Analysis (Unaudited)
Year Ended June 30, 2010

Statement of Cash Flows

The final statement presented by the Foundation is the statement of cash flows. This statement is divided into four sections and presents detailed information about the cash activity of the Foundation during the year. The first section deals with operating cash flows and shows the net cash used by the operating activities of the Foundation. The second section reflects cash flows from noncapital financing activities. This section reflects the cash received and spent for nonoperating, noninvesting, and noncapital financing purposes. The third section reflects the cash flows from investing activities and shows the net purchases, proceeds and earnings from investing activities. The fourth section reconciles the net cash used to the operating loss reflected on the statement of revenues, expenses, and changes in net assets.

	2010	2009	2008
Net cash used in operating activities	\$ (9,945)	\$ (23,337)	\$ (58,444)
Net cash provided by (used in) noncapital financing activities	(48,172)	(170,712)	213,829
Net cash provided by (used in) investing activities	89,927	25,706	(4,946)
Net increase (decrease) in cash and cash equivalents	31,810	(168,343)	150,439
Beginning cash and cash equivalents	98,311	266,654	116,215
Ending cash and cash equivalents	<u>\$ 130,121</u>	<u>\$ 98,311</u>	<u>\$ 266,654</u>

In 2010, 2009, and 2008, the major use of funds included in operating activities is payments to vendors and suppliers. The major sources of funds included in noncapital financing activities are gifts. The major use of funds in noncapital financing activities is transfers to the University for scholarships, fellowships, professorships, and departmental funding.

Economic Outlook

Management is not aware of any currently known facts, decisions, or conditions that are expected to have a significant effect on the Foundation's financial position or results of operations during fiscal year 2010-11 beyond those unknown variations having a global effect on virtually all types of business operations. We will maintain a close watch over resources so that the Foundation will be able to react appropriately to currently unknown internal and external issues.

Management will continue to employ the Foundation's long-term investment strategy to maximize total returns, at an appropriate level of risk, while utilizing a spending rate policy to insulate the Foundation's operations from temporary market volatility.

While it is not possible to predict ultimate results, we believe that the Foundation's overall financial condition is strong enough to weather most economic uncertainties.

The University of North Carolina at Greensboro
Human Environmental Sciences Foundation, Incorporated

Statements of Net Assets
June 30, 2010 and 2009

	2010	2009
Assets		
Unrestricted cash and cash equivalents	\$ 75,568	\$ 46,150
Unrestricted investments	68,970	72,695
Restricted cash and cash equivalents	54,536	47,591
Restricted investments	211,925	172,301
Pledges receivable	2,870	-
Endowment cash	17	4,570
Endowment investments	6,367,270	5,846,394
Other receivables	1,816	940
Total assets	6,782,972	6,190,641
Liabilities		
Accounts payable	171	-
Total Liabilities	171	-
Net Assets		
Restricted for:		
Nonexpendable:		
Scholarships and fellowships	2,250,955	2,170,764
Endowed professorships	75,062	72,562
Departmental uses	530,696	495,647
Other	838,444	827,921
Expendable:		
Scholarships and fellowships	875,867	638,410
Endowed professorships	88,591	81,088
Departmental uses	323,669	252,929
Other	552,624	505,117
Unrestricted	1,246,893	1,146,203
	\$ 6,782,801	\$ 6,190,641

See Notes to Financial Statements.

The University of North Carolina at Greensboro
Human Environmental Sciences Foundation, Incorporated

Statements of Revenues, Expenses, and Changes in Net Assets
Years Ended June 30, 2010 and 2009

	2010	2009
Expenses:		
Operating expenses:		
General administrative expenses	\$ 9,240	\$ 22,497
Operating loss	<u>(9,240)</u>	<u>(22,497)</u>
Nonoperating revenues:		
Noncapital gifts	10,106	5,300
Investment gain (loss), net of investment expense 2010 \$32,462; 2009 \$49,773	646,702	(1,541,144)
Net nonoperating expenses	<u>656,808</u>	<u>(1,535,844)</u>
Gain (loss) before other revenues, expenses, gains or losses	647,568	(1,558,341)
Additions to permanent endowments	128,507	90,205
Transfers to the University	(183,915)	(276,217)
Increase (decrease) in net assets	<u>592,160</u>	<u>(1,744,353)</u>
Net assets:		
Beginning	6,190,641	7,934,994
Ending	<u>\$ 6,782,801</u>	<u>\$ 6,190,641</u>

See Notes to Financial Statements.

The University of North Carolina at Greensboro
Human Environmental Sciences Foundation, Incorporated

Statements of Cash Flows
Years Ended June 30, 2010 and 2009

	2010	2009
Cash Flows Used In Operating Activities		
Payments to vendors and suppliers	\$ (9,945)	\$ (23,337)
Cash Flows From Noncapital Financing Activities		
Noncapital gifts	7,236	15,300
Additions to permanent endowments	128,507	90,205
Other payments	(183,915)	(276,217)
Net cash used in noncapital financing activities	(48,172)	(170,712)
Cash Flows Provided By Investing Activities		
Net sales of investments and related fees	89,927	25,706
Net increase (decrease) in cash and cash equivalents	31,810	(168,343)
Cash and cash equivalents:		
Beginning	98,311	266,654
Ending	\$ 130,121	\$ 98,311

(Continued)

The University of North Carolina at Greensboro
Human Environmental Sciences Foundation, Incorporated

Statements of Cash Flows (Continued)
Years Ended June 30, 2010 and 2009

	2010	2009
Reconciliation of Operating Loss to Net Cash		
Used In Operating Activities		
Operating loss	\$ (9,240)	\$ (22,497)
Adjustments to reconcile operating loss to net cash used in operating activities:		
Increase in other receivables	(876)	(840)
Increase in accounts payable	171	-
Net cash used in operating activities	\$ (9,945)	\$ (23,337)
Supplementary Schedule of Noncash Investing, Capital and Financing Activities		
Change in fair value of investments	\$ 524,795	\$ (1,464,802)
Reconciliation of Cash and Cash Equivalent Balances		
Unrestricted cash and cash equivalents	\$ 75,568	\$ 46,150
Restricted cash and cash equivalents	54,536	47,591
Endowment cash	17	4,570
Total cash and cash equivalent balances	\$ 130,121	\$ 98,311

See Notes to Financial Statements.

**The University of North Carolina at Greensboro
Human Environmental Sciences Foundation, Incorporated**

Notes to Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies

The University of North Carolina at Greensboro Human Environmental Sciences Foundation, Incorporated (the "Foundation") exists for the exclusive benefit of the School of Human Environmental Sciences of The University of North Carolina at Greensboro. Although legally separate from the University, the Foundation is reported as if it were part of the University because its sole purpose is to benefit the School of Human Environmental Sciences. The Foundation is a component unit of The University of North Carolina at Greensboro; therefore, the Foundation's financial statements are blended with those of the University.

Significant accounting policies relative to the Foundation are:

Financial statements: The accompanying financial statements are presented in accordance with accounting principles generally accepted in the United States of America as prescribed by the Governmental Accounting Standards Board ("GASB"). The full scope of the Foundation's activities is considered to be a single business-type activity ("BTA") and, accordingly, is reported within a single column in the basic financial statements.

Basis of accounting: The financial statements of the Foundation have been prepared using the economic resources measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when an obligation has been incurred.

In accordance with GASB Statement No. 20, *Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities That Use Proprietary Fund Accounting*, the Foundation follows all GASB pronouncements as well as the Financial Accounting Standards Board ("FASB") Accounting Standard Codification, unless those pronouncements conflict with or contradict GASB pronouncements.

Net assets: The Foundation's net assets are classified as follows:

Restricted net assets – nonexpendable: Nonexpendable restricted net assets include endowments and similar type assets whose use is limited by donors or other outside sources and as a condition of the gift, the principal is to be maintained in perpetuity.

Restricted net assets – expendable: Expendable restricted net assets include resources in which the Foundation is legally or contractually obligated to spend the resources in accordance with restrictions imposed by external parties. Expendable net assets also include amounts of net appreciation on investments of donor-restricted endowments that are available for authorization for expenditure by the governing board.

Unrestricted net assets: Unrestricted net assets include resources derived from unrestricted gifts and earnings on those gifts. Similar net assets are quasi-endowment net assets (net assets functioning as endowment) which the Board of Directors has determined are to be retained and invested. As these net assets are internally designated rather than externally restricted, the Board of Directors has the right to decide at any time to expend the principal.

Cash and cash equivalents: In addition to cash in bank accounts and undeposited receipts, this classification includes all short-term investments, such as savings accounts and money market accounts.

**The University of North Carolina at Greensboro
Human Environmental Sciences Foundation, Incorporated**

Notes to Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

Investments: Investments are stated at fair value. Investment in the investment pool is determined on a market unit valuation basis.

Reclassifications: The Foundation's policy is to reclassify amounts reported in prior year financial statements when necessary for conformity with the classification of similar amounts reported in the current year financial statements. When made, such reclassifications do not affect the change in net assets.

Note 2. Cash and Cash Equivalents

Cash and cash equivalents include bank accounts totaling \$130,121 and \$98,311 at June 30, 2010 and 2009, respectively, for which the bank balances were \$130,121 and \$98,683, respectively. The total bank balances were covered by federal depository insurance.

Note 3. Investments

Investments in the investment pool consist of the following at June 30:

	Fair Value	
	2010	2009
Unrestricted investments	\$ 68,970	\$ 72,695
Restricted investments	211,925	172,301
Endowment investments	6,367,270	5,846,394
	<u>\$ 6,648,165</u>	<u>\$ 6,091,390</u>

The investment pool is managed and invested by The University of North Carolina at Greensboro Investment Fund, Incorporated (the "Investment Fund"). The UNCG Excellence Foundation, The University of North Carolina at Greensboro Human Environmental Sciences Foundation, Incorporated, The Endowment Fund of The University of North Carolina at Greensboro, the Alumni Association of The University of North Carolina at Greensboro, and The Associated Campus Ministries of The University of North Carolina at Greensboro are the sole members of the Investment Fund.

Assets and ownership interests of the investment pool are determined on a market unit valuation basis. The original basis was \$1,000 per unit. For the years ended June 30, 2010 and 2009, the respective total rate of return was a gain of 10.8% and a loss 20.7%. As of June 30, 2010 and 2009, total units of 58,556.93 and 57,979.34 had a fair value of \$2,916.78 and \$2,626.04 per unit, and the Foundation owned 2,279.81 and 2,319.61 units, respectively.

The Foundation realized a net gain of \$76,456 and a net loss of \$124,029 from the sale of investments for the years ended June 30, 2010 and 2009, respectively. The calculation of realized gains and losses is independent of the calculation of the increase (decrease) in the fair value of investments. The change in fair value of investments during the years ended June 30, 2010 and 2009 was a gain of \$524,795 and a loss of \$1,464,802, respectively. This amount takes into account all changes in the fair value (including purchases and sales) that occurred during the period. The cumulative unrealized gain on investments held at June 30, 2010 and 2009 is \$1,021,305 and \$496,510, respectively.

The University of North Carolina at Greensboro
Human Environmental Sciences Foundation, Incorporated

Notes to Financial Statements

Note 3. Investments (Continued)

The Investment Fund, investment pool is diversified as follows at June 30:

	2010	2009
Short-term investments	\$ 1,145,122	\$ 8,491,996
Corporate securities:		
Common stocks	7,893,993	7,085,525
International	945,443	732,498
Mutual funds:		
International equity	30,846,137	28,904,979
Inflation hedging	10,971,575	2,498,948
Fixed income	29,307,798	25,332,925
Fixed income global	8,166,502	8,563,558
Partnerships:		
Hedge funds	44,329,001	38,664,641
Real estate securities	4,767,890	7,681,162
US equities	20,008,499	17,038,958
Venture capital	12,488,910	7,283,528
	<u>\$ 170,870,870</u>	<u>\$ 152,278,718</u>

Investments in the investment pool are stated at fair value. The Investment Fund invested in partnerships during the period that place funds with various managers who invest primarily in derivatives. These partnerships consist primarily of a broadly diversified group of equity long/short managers with a small allocation to distressed and merger arbitrage managers. Detailed information regarding the derivative investments is not available to the Investment Fund.

Credit risk: As it does not hold securities in its normal course of business, the Foundation has no policy regarding credit risk. The Foundation's investment in money market funds is unrated.

Interest rate risk: As it does not hold securities in its normal course of business, the Foundation does not have a formal investment policy that limits the investment maturities as a means of managing its exposure to fair value losses arising from interest rates.

Although the Foundation does not have a formal policy addressing credit and interest rate risks, the Investment Fund, which accounts for all of the Foundation's investments at June 30, 2010 and 2009, does have a policy addressing those risks. The policy governing the investments in the investment pool is as follows:

Investment Fund credit risk and interest rate risks: Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. Interest rate risk is the risk of a debt investment's exposure to fair value fluctuations arising from changing interest rates. The Investment Fund's formal policy limits the majority of fixed income holdings to those investments that have a high quality rating (AA or better) and those with a sufficient duration (4 years or more) to provide effective protection in a deflationary environment.

**The University of North Carolina at Greensboro
Human Environmental Sciences Foundation, Incorporated**

Notes to Financial Statements

Note 3. Investments (Continued)

Investment earnings are distributed based on policy administered by the Investment Fund. Any excess return over the established policy is reinvested by the Investment Fund. For both the years ended June 30, 2010 and 2009, 4.25% of the average market value at December 31 of the three previous years was distributed.

Note 4. Pledges to the Foundation

As of June 30, 2010 and 2009, outstanding pledges to the Foundation totaled \$80,903 and \$116,626, respectively. Of the total pledges, \$77,903 and \$116,626, respectively, are endowment fund pledges and \$3,000 and \$-0-, respectively, are current fund pledges. In accordance with GASB Statement No. 33, *Accounting and Financial Reporting for Nonexchange Transactions*, endowment pledges are not recorded and recognized until received due to the passage of the restrictions associated with the pledges. Pledges that are expected to be collected and available for expenditures, that are both verifiable and measurable, are reported on the accompanying financial statements as pledges receivable. In accordance with accounting principles generally accepted in the United States of America, the original amount pledged has been discounted based on a projected interest rate for the outstanding periods. Due to the nature of the donor organizations, the Foundation considers these pledges to be collectible.

Note 5. Endowments and Quasi Endowments

Foundation endowments consist of donor-restricted funds established to support scholarships and fellowships, endowed professorships, departmental uses and various other purposes. The Foundation's Board of Directors also maintains various other board-designated endowments (quasi endowments), which are designated for long-term investment.

If a donor has not provided specific instructions, State law permits the Board of Directors to authorize for expenditure the net appreciation, realized and unrealized, of the investments of the endowment funds. Under the "Uniform Prudent Management of Institutional Funds Act" ("UPMIFA"), authorized by the North Carolina General Assembly in March 2009, the Board may also appropriate expenditures from eligible nonexpendable balances if deemed prudent and necessary to meet program outcomes and for which such spending is not specifically prohibited by the donor agreements. However, a majority of the Foundation's endowment donor agreements prohibit spending of nonexpendable balances and therefore the related nonexpendable balances are not eligible for expenditure. During the year, the Board did not appropriate expenditures from eligible nonexpendable endowment funds.

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the book value of the original gift amount. The excess of book value over market value of these funds are reported in expendable or unrestricted net assets, which were \$57,159 and \$151,438 as of June 30, 2010 and 2009, respectively. This excess was the result of unfavorable market fluctuations.

Note 6. Administrative Expenses

Certain administrative costs related to the Foundation, including accounting services, fund-raising expenses and gift receipting services, have been absorbed by The University of North Carolina at Greensboro. It is not possible to determine the amount of such costs and no allocation has been made between The University of North Carolina at Greensboro and the Foundation.

**The University of North Carolina at Greensboro
Human Environmental Sciences Foundation, Incorporated**

Notes to Financial Statements

Note 7. Risk Management

The Foundation is exposed to various risks of loss related to torts; theft of, damage to, and the destruction of assets; errors and omissions; and natural disasters. These exposures to loss are handled through The University of North Carolina at Greensboro via a combination of methods, including participation in various risk pools administered by the State of North Carolina, purchase of commercial insurance and self retention of certain risks.

There have been no significant reductions in insurance coverage from the previous year and settled claims have not exceeded coverage in any of the past three fiscal years.

Additional details on The University of North Carolina at Greensboro's risk management programs are disclosed in the financial report of The University of North Carolina at Greensboro.

Note 8. Income Taxes

The Foundation is exempt from federal income tax under the provisions of Section 501(c)(3) of the Internal Revenue Code.