

**The Endowment Fund of
The University of North
Carolina at Greensboro**

Financial Report
June 30, 2012

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Independent Auditor's Report

The Board of Trustees
The Endowment Fund of
The University of North Carolina at Greensboro
Greensboro, North Carolina

We have audited the accompanying statements of net assets of The Endowment Fund of The University of North Carolina at Greensboro (the Fund), as of June 30, 2012 and 2011, and the related statements of changes in net assets for the years then ended. These financial statements are the responsibility of the Fund's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Fund's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinions.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Fund as of June 30, 2012 and 2011, and the changes in its net assets for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated October 15, 2012, on our consideration of the Fund's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 3 through 5 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

McGladrey LLP

Greensboro, North Carolina
October 15, 2012

The Endowment Fund of The University of North Carolina at Greensboro

Management's Discussion And Analysis (Unaudited) Year Ended June 30, 2012

Introduction

The Endowment Fund of The University of North Carolina at Greensboro (the Endowment Fund) provides the following management discussion and analysis (MD&A) as an overview of the financial activities for the fiscal year ended June 30, 2012. This discussion, along with the following financial statements and related footnote disclosures, has been prepared by management and comprise the Endowment Fund's complete financial report. The financial statements, footnotes and this discussion are the responsibility of management.

The purpose of the MD&A is to identify significant transactions that have financial impact and to highlight favorable and unfavorable trends. However, this discussion and analysis should be read in conjunction with, and is qualified in its entirety by, the related financial statements and footnotes.

Using The Financial Report

The Endowment Fund's financial report includes two financial statements: the statements of net assets and the statements of changes in net assets. The Endowment Fund is a part of the University of North Carolina at Greensboro (the University) financial report and therefore is prepared in accordance with Governmental Accounting Standards Board (GASB) principles.

Statements Of Net Assets

The statement of net assets is a point of time financial statement that presents the assets, liabilities, and net assets of the Endowment Fund. The purpose of this financial statement is to present to the readers of the Endowment Fund's financial report a fiscal snapshot as of the end of its fiscal year (i.e., June 30th).

From the data presented, readers of these statements are able to determine the assets available to continue the operations of the Endowment Fund. The statements of net assets also provide a picture of the net assets (assets minus liabilities) and their availability for expenditure by the Endowment Fund. Net assets are divided into two major categories: unrestricted net assets; and restricted net assets, which are reflected in two subcategories – expendable and nonexpendable. These two categories of net assets are discussed further in the footnotes to the financial statements.

	2012	2011	2010
Assets	<u>\$ 108,177,419</u>	<u>\$ 111,660,341</u>	<u>\$ 94,416,200</u>
Net assets:			
Restricted:			
Nonexpendable	54,681,838	52,040,348	50,286,328
Expendable	46,049,644	51,653,295	37,517,074
Unrestricted	7,445,937	7,966,698	6,612,798
Total net assets	<u>\$ 108,177,419</u>	<u>\$ 111,660,341</u>	<u>\$ 94,416,200</u>

The total assets of the Endowment Fund decreased by approximately \$3.5 million in the year ended June 30, 2012 and increased by approximately \$17.2 million and \$9.2 million for the years ended June 30, 2011 and 2010, respectively. The decrease in 2012 is largely due to investment losses and spending transfers to the University whereas the increases in total assets for 2011 and 2010 are attributable primarily to new gifts to the Fund and investment income.

The Endowment Fund of The University of North Carolina at Greensboro

Management's Discussion And Analysis (Unaudited) Year Ended June 30, 2012

Statements Of Net Assets (Continued)

The Endowment Fund invests in the University of North Carolina at Greensboro Investment Fund, Incorporated (the Investment Fund). The Endowment Fund owns 54.4 percent of the pooled investments totaling approximately \$197.9 million at June 30, 2012. The Investment Fund pool assets are diversified with 84.7 percent equities (of which 45.2 percent are in hedge fund and alternative investments), 14.1 percent bonds, and 1.1 percent in cash and short-term investments. The Investment Fund pool total assets decreased by approximately \$6.7 million for the year. The Investment Fund lost 2.8 percent for the fiscal year, outperforming the 3.8 percent loss of a passive benchmark consisting of 85 percent MSCI World Index plus 15 percent Barclays Capital Aggregate Bond and outperforming the 4.3 percent loss of a custom benchmark based on the Investment Fund's target asset allocation.

The Investment Fund has thirty-five managers and partnerships and employs a highly diversified approach to investing with an emphasis on asset allocation by the Board of Directors. This includes five managers with alternative investment styles and eleven non-marketable alternative partnerships in which funds were invested to give the Investment Fund a more diverse asset allocation.

Statements Of Changes In Net Assets

Changes in total net assets as presented on the statements of net assets are based on the activity presented in the statements of changes in net assets. The purpose of this statement is to present the additions, deductions and net increase (decrease) to the Endowment Fund.

	2012	2011	2010
Contributions	\$ 2,587,386	\$ 1,749,920	\$ 3,452,635
Investment income (loss)	(2,269,165)	19,159,674	8,751,959
Transfers to the University	(3,801,143)	(3,665,453)	(2,980,765)
Increase (decrease) in net assets	(3,482,922)	17,244,141	9,223,829
Beginning net assets	111,660,341	94,416,200	85,192,371
Ending net assets	\$ 108,177,419	\$ 111,660,341	\$ 94,416,200

The 2012 statement of changes in net assets reflects a decrease in net assets due primarily to investment losses and transfers to the University, partially offset by contributions. In the 2011 and 2010 fiscal years, net assets increased due to investment earnings and additions to permanent endowments which are partially offset by the amount of transfers to the University.

Economic Outlook

Management is not aware of any currently known facts, decisions, or conditions that are expected to have a significant effect on the Endowment Fund's long-term financial position. Market volatility may have a short-term impact on the results of operations for fiscal year 2012-13 not unlike that experienced for the past several years. We will maintain a close watch over resources, so that the Fund will be able to react to currently unknown internal and external issues.

The Endowment Fund of The University of North Carolina at Greensboro

**Management's Discussion And Analysis (Unaudited)
Year Ended June 30, 2012**

Management will continue to employ the Endowment Fund's long-term investment strategy to maximize total returns, at an appropriate level of risk, while utilizing a spending rate policy to insulate the Endowment Fund's operations from temporary market volatility.

While it is not possible to predict ultimate results, we believe that the Endowment Fund's overall financial condition is strong enough and the Fund's asset allocation is structured to weather most economic uncertainties.

**The Endowment Fund of
The University of North Carolina at Greensboro**

**Statements Of Net Assets
June 30, 2012 And 2011**

	2012	2011
Assets		
Restricted cash	\$ 2,968	\$ 2,924
Other assets	464,133	395,547
Endowment investments	107,710,318	111,261,870
Total assets	108,177,419	111,660,341
Net Assets		
Restricted for:		
Nonexpendable:		
Scholarships and fellowships	27,834,340	26,373,806
Endowed professorships	15,937,512	15,085,034
Departmental uses	8,529,230	8,201,756
Other	2,275,210	2,274,206
Loans	105,546	105,546
Expendable:		
Scholarships and fellowships	27,052,584	30,143,570
Endowed professorships	11,443,341	13,016,243
Departmental uses	6,942,686	7,837,636
Loans	591,180	632,001
Other	19,853	23,845
Unrestricted	7,445,937	7,966,698
	\$ 108,177,419	\$ 111,660,341

See Notes To Financial Statements.

**The Endowment Fund of
The University of North Carolina at Greensboro**

**Statements Of Changes In Net Assets
Years Ended June 30, 2012 And 2011**

	2012	2011
Additions:		
Contributions:		
Additions to permanent endowments	<u>\$ 2,587,386</u>	<u>\$ 1,749,920</u>
Investment income:		
Net increase (decrease) in fair value of investments	<u>(2,751,935)</u>	18,727,105
Interest, dividends, and other	<u>984,904</u>	831,020
Total investment income (loss)	(1,767,031)	19,558,125
Less investment expense	<u>502,134</u>	398,451
Net investment income (loss)	(2,269,165)	19,159,674
Total additions	318,221	20,909,594
Deductions:		
Transfers to the University	<u>3,801,143</u>	3,665,453
Net increase (decrease)	(3,482,922)	17,244,141
Net assets:		
Beginning of the year	<u>111,660,341</u>	94,416,200
End of the year	<u>\$ 108,177,419</u>	<u>\$ 111,660,341</u>

See Notes To Financial Statements.

The Endowment Fund of The University of North Carolina at Greensboro

Notes To Financial Statements

Note 1. Nature Of Activities And Significant Accounting Policies

Nature of activities: The Endowment Fund of The University of North Carolina at Greensboro (the Fund) includes the endowments and similar funds of The University of North Carolina at Greensboro (the University) and exists to supplement state appropriations to the end that the University may improve and increase its functions, may enlarge its areas of service, and may become more useful to a greater number of people. These financial statements include the accounts of the Fund only and none of the other funds of the University or its affiliated organizations. The Fund is a part of the University; therefore, the Fund's financial statements are included with those of the University.

A summary of the Fund's significant accounting policies follows:

Financial statements: The accompanying financial statements are presented in accordance with accounting principles generally accepted in the United States of America as prescribed by the Governmental Accounting Standards Board (GASB).

Basis of accounting: The financial statements of the Fund have been prepared using the economic resources measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when an obligation has been incurred.

Net assets: The Fund's net assets are classified as follows:

Restricted net assets, nonexpendable: Nonexpendable restricted net assets include endowments and similar type assets whose use is limited by donors or other outside sources and as a condition of the gift, the principal is to be maintained in perpetuity.

Restricted net assets, expendable: Expendable restricted net assets include resources in which the Fund is legally or contractually obligated to spend the resources in accordance with restrictions imposed by external parties. Expendable net assets also include amounts of net appreciation on investments of donor-restricted endowments that are available for authorization for expenditure by the governing board.

Unrestricted net assets: Unrestricted net assets include resources derived from unrestricted gifts and earnings on those gifts. Similar net assets are quasi-endowment net assets (net assets functioning as endowment) which the Board of Directors has determined are to be retained and invested. Since these net assets are internally designated rather than externally restricted, the Board of Trustees has the right to decide at any time to expend the principal.

Cash with State Treasurer: In accordance with North Carolina General Statutes, the Fund deposits its cash with the State Treasurer of North Carolina. At June 30, 2012 and 2011, the Fund's portion of cash deposited with the State Treasurer was \$2,968 and \$2,924, respectively. It is the State Treasurer's policy and practice for the deposits not covered by federal depository insurance to be covered by collateral held by the State of North Carolina's agent in the name of the State.

Investments: Investments are stated at fair value. Investment in the investment pool is determined on a market unit valuation basis.

Reclassifications: The Fund's policy is to reclassify accounts reported in prior year financial statements when necessary for conformity with classifications adopted in the current year.

The Endowment Fund of The University of North Carolina at Greensboro

Notes To Financial Statements

Note 2. Investments

Investments consist of the following at June 30:

	Fair Value	
	2012	2011
Investment pool	<u>\$ 107,710,318</u>	<u>\$ 111,261,870</u>

The investment pool is managed and invested by The University of North Carolina at Greensboro Investment Fund, Incorporated. The UNCG Excellence Foundation, The University of North Carolina at Greensboro Human Environmental Sciences Foundation, Incorporated, The Endowment Fund of The University of North Carolina at Greensboro, The Alumni Association of The University of North Carolina at Greensboro and The Associated Campus Ministries of The University of North Carolina at Greensboro are the only members of The University of North Carolina at Greensboro Investment Fund, Incorporated.

Assets and ownership interests of the investment pool are determined on a market unit valuation basis. The original basis was \$1,000.00 per unit. For the years ended June 30, 2012 and 2011, the total rate of return was a loss of 2.8 percent and a gain of 21.1 percent, respectively. As of June 30, 2012 and 2011, total units of 57,353.50 and 57,923.46 had a market value of \$3,452.91 and \$3,531.85 per unit, and the Fund owned 31,192.37 units and 31,505.61 units, respectively.

The Fund realized a net gain of \$2,424,016 and \$4,838,929 from the sale of investments for the years ended June 30, 2012 and 2011, respectively. The calculation of realized gains and losses is independent of the calculation of the increase in the fair value of investments. The respective net change in the fair value of investments during the years ended June 30, 2012 and 2011 was a loss of \$5,175,951 and a gain of \$13,888,176. These amounts take into account all changes in the fair value (including purchases and sales) that occurred during the period. The cumulative unrealized gain on investments held at June 30, 2012 and 2011, is \$19,962,506 and \$25,138,457, respectively.

The Endowment Fund of The University of North Carolina at Greensboro

Notes To Financial Statements

Note 2. Investments (Continued)

The University of North Carolina at Greensboro Investment Fund, Incorporated investment pool is diversified as follows at June 30:

	Fair Value	
	2012	2011
Short-term investments	\$ 2,082,088	\$ 1,046,457
Receivable for investments	7,571,624	1,101,898
Corporate securities:		
Common stocks	5,695,283	9,451,438
International	1,058,479	2,564,651
Mutual funds:		
International equity	33,317,101	38,734,695
Inflation hedging	11,827,414	16,218,088
Fixed income	24,717,940	26,274,925
Fixed income global	-	-
U. S. equities	6,955,966	6,339,628
Partnerships:		
Fixed income global	3,401,261	3,318,814
Hedge funds	46,443,798	48,022,393
Inflation hedging	1,294,536	714,465
Real estate securities	5,302,319	6,166,919
U. S. equity	25,378,334	27,466,000
Venture capital	22,833,543	17,222,119
Payable for investments	-	(87,073)
	\$ 197,879,686	\$ 204,555,417

Investments in the investment pool are stated at fair value. Equity securities and mutual funds are stated at quoted value. Investments in partnerships are stated at net unit value based on the fair value of the partnerships' assets (determined based on values supplied by pricing services, market quotations and other pricing sources believed to be reliable). The Fund invested in partnerships during the period that place funds with various managers who invest primarily in derivatives. These partnerships consist primarily of a broadly diversified group of equity long/short managers with a small allocation to distressed and merger arbitrage managers. Detailed information regarding the derivative investments is not available to the Fund.

Credit risk: The Fund does not have a formal policy regarding credit risk.

The Fund's investment in the Investment Fund exposes the Fund to various risks, such as interest rate, market and credit risk. Due to the level of risk associated with such investments and the level of uncertainty related to changes in the value of such investments, it is at least reasonably possible that changes in risks in the near term would materially affect investment balances and the amounts reported in the financial statements.

Interest rate risk: The Fund does not have a formal investment policy that limits the investment maturities as a means of managing its exposure to fair value losses arising from interest rates.

The Endowment Fund of The University of North Carolina at Greensboro

Notes to Financial Statements

Note 2. Investments (Continued)

Although the Fund does not have a formal policy addressing credit and interest rate risks, the Investment Fund, which accounts for 100 percent of the Fund's investments at June 30, 2012 and 2011, does have a policy addressing those risks. The policy governing the investments in the investment pool is as follows:

Investment Fund credit risk and interest rate risks: Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. Interest rate risk is the risk of a debt investment's exposure to fair value fluctuations arising from changing interest rates. The Fund's policy states that some of the fixed income holdings to those investments that have a high quality rating (AA/Aa or better) and those with a sufficient duration (four years or more) to provide effective protection in a deflationary environment.

Investment earnings are distributed based on policy administered by The University of North Carolina Investment Fund, Incorporated. Any excess return over the established policy is reinvested by the Fund. For the years ended June 30, 2012 and 2011, 4.25 percent of the average market value at December 31 of the three previous years was distributed. The Investment Fund makes distributions directly to the University on the Endowment Fund's behalf.

Note 3. Pledges Receivable

As of June 30, 2012 and 2011, outstanding endowment pledges to the Fund total \$1,640,695 and \$2,124,420, respectively. In accordance with GASB Statement 33, *Accounting and Financial Reporting for Nonexchange Transactions*, endowment pledges are not recorded and recognized until received due to the passage of the restrictions associated with the pledges.

Note 4. Endowments And Quasi Endowments

Fund endowments consist of donor-restricted funds established to support scholarships and fellowships, endowed professorships, departmental uses and various other purposes. The Fund's Board of Trustees also maintains various other board-designated endowments (quasi endowments), which are designated for long-term investment.

If a donor has not provided specific instructions, State law permits the Board of Trustees to authorize for expenditure the net appreciation, realized and unrealized, of the investments of the endowment funds. Under the Uniform Prudent Management of Institutional Funds Act (UPMIFA), authorized by the North Carolina General Assembly in March 2009, the Board may also appropriate expenditures from eligible nonexpendable balances if deemed prudent and necessary to meet program outcomes and for which such spending is not specifically prohibited by the donor agreements. However, a majority of the Fund's endowment donor agreements prohibit spending of nonexpendable balances and therefore the related nonexpendable balances are not eligible for expenditure. During the year, the Board did not appropriate expenditures from eligible nonexpendable endowment funds.

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the book value of the original gift amount. The excess of book value over market value of these funds are reported in expendable or unrestricted net assets, was \$26,722 and \$10,995 as of June 30, 2012 and 2011, respectively. This excess was the result of unfavorable market fluctuations that occurred subsequent to the endowment gifts.

The Endowment Fund of The University of North Carolina at Greensboro

Notes to Financial Statements

Note 5. Administrative Expenses

Certain administrative costs related to the Fund, including accounting services, fund-raising expenses and gift receipting services, have been absorbed by the University. It is not possible to determine the amount of such costs and no allocation has been made between the other funds of the University and the Endowment Fund.

Note 6. Risk Management

The Fund is exposed to various risks of loss related to torts; theft of, damage to, and the destruction of assets; errors and omissions; and natural disasters. These exposures to loss are handled through the University via a combination of methods, including participation in various risk pools administered by the State of North Carolina, purchase of commercial insurance and self-retention of certain risks.

There have been no significant reductions in insurance coverage from the previous year and settled claims have not exceeded coverage in any of the past three fiscal years.

Additional details on the University's risk management programs are disclosed in the financial report of the University.

Note 7. Income Taxes

The Fund is exempt from federal income tax under the provisions of the Internal Revenue Code Section 115.